

THE WHITE HOUSE
CORRESPONDENCE TRACKING WORKSHEET

INCOMING

CO 083

DATE RECEIVED: SEPTEMBER 30, 1992

NAME OF CORRESPONDENT: THE HONORABLE MIKE DEWINE

SUBJECT: REQUESTS THE PRESIDENT'S HELP IN FINALIZING
THE SALE TO THE KUWAITI MINISTRY OF DEFENSE
OF 2,000 FIVE-TON TRUCKS PRODUCED BY
BMY-WHEELED VEHICLES OF MARYSVILLE, OHIO

ROUTE TO: OFFICE/AGENCY	(STAFF NAME)	ACTION		DISPOSITION		
		ACT CODE	DATE YY/MM/DD	TYPE RESP	C D	COMPLETED YY/MM/DD
JOHN CLINE		ORG	92/09/30	JC	A	92/10/21
	REFERRAL NOTE: _____	___	___/___/___	___	___	___/___/___
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PR

COMMENTS: _____

ADDITIONAL CORRESPONDENTS: MEDIA:L INDIVIDUAL CODES: 2200 _____
IG MAIL USER CODES: (A) _____ (B) _____ (C) _____

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*ACTION CODES:          *DISPOSITION          *OUTGOING          *
*                      *                      *CORRESPONDENCE:  *
*A-APPROPRIATE ACTION  *A-ANSWERED          *TYPE RESP=INITIALS *
*C-COMMENT/RECOM       *B-NON-SPEC-REFERRAL *      OF SIGNER    *
*D-DRAFT RESPONSE     *C-COMPLETED        *      CODE = A     *
*F-FURNISH FACT SHEET *S-SUSPENDED        *COMPLETED = DATE OF *
*I-INFO COPY/NO ACT NEC*                      *      OUTGOING    *
*R-DIRECT REPLY W/COPY *                      *                      *
*S-FOR-SIGNATURE      *                      *                      *
*X-INTERIM REPLY      *                      *                      *
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REFER QUESTIONS AND ROUTING UPDATES TO CENTRAL REFERENCE
(ROOM 75,OE0B) EXT-2590
KEEP THIS WORKSHEET ATTACHED TO THE ORIGINAL INCOMING
LETTER AT ALL TIMES AND SEND COMPLETED RECORD TO RECORDS
MANAGEMENT.

THE WHITE HOUSE
WASHINGTON

October 21, 1992

Dear Lieutenant Governor DeWine:

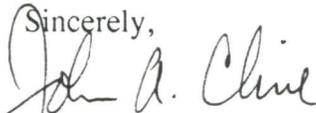
On behalf of President Bush, thank you for your letter regarding the purchase of 2,000 BMY-Wheeled Vehicles. There are currently four U.S. companies interested in supplying three and five ton trucks to the Kuwaiti Air and Land Forces. In addition, there is strong international interest in the sale.

I have taken the liberty of contacting the State Department and they suggested that BMY continue their aggressive marketing strategy and maintain close contact with the Kuwaiti Embassy's commercial section and military liaison office. The Embassy is eager to support all American companies competing for contracts in Kuwait, however, it is forbidden by law from favoring one American company over another.

The Embassy believes the Kuwait Defense Ministry will purchase 2,000 to 2,500 trucks. The deal could either be handled as a commercial sale or a Foreign Military Sales case.

Please let me know if we can be of further assistance.

Sincerely,



John A. Cline

Special Assistant to the President for
Intergovernmental Affairs

The Honorable Mike DeWine
Lieutenant Governor of Ohio
Columbus, Ohio 43215

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STATE OF OHIO
OFFICE OF THE LIEUTENANT GOVERNOR
COLUMBUS, OHIO 43215

MIKE DEWINE
LIEUTENANT GOVERNOR

September 25, 1992

President George Bush
The White House
Washington, D.C. 20500

Dear President Bush:

In the wake of the Persian Gulf War, the Kuwaiti Ministry of Defense is seriously considering the purchase of 2,000 5-ton trucks produced by BMY-Wheeled Vehicles of Marysville, Ohio. I urge you to contact the appropriate Kuwaiti officials today and encourage them to finalize the sale.

Should the Kuwaitis agree, the benefits will be enormous for all concerned. This sale would mean the continued employment of 270 BMY employees who will likely be laid off in the absence of a timely agreement. These jobs are critical to Ohio.

The contract would continue 5-ton truck production at the Marysville plant into at least the latter part of 1994. It would also provide Kuwait with a dependable, desert-proven truck that has proven effective with many of our allies. In light of continued threats in the Middle East, we all want to ensure that our allies are well-equipped.

Mr. President, we need action on this contract before November in order to avoid a break in production and additional layoffs at BMY. Please let me know how I can help you to save these jobs for Ohio. I look forward to working with you on this matter.

Very respectfully yours,

Mike

MIKE DEWINE
Lieutenant Governor
State of Ohio

THE WHITE HOUSE

WASHINGTON

October 21, 1992

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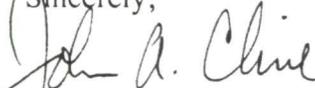
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