DATE RECEIVED: MARCH 05, 1991

NAME OF CORRESPONDENT: MR. RALPH C. THOMAS III

SUBJECT: REQUESTS THAT MINORITY CONTRACTORS BE PART OF THE REBUILDING OF KUWAIT AT THE END OF THE HOSTILITIES

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<th>ROUTE TO:</th>
<th>ACTION</th>
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REFERRAL NOTE: 99 Com

COMMENTS:

ADDITIONAL CORRESPONDENTS: MEDIA:L INDIVIDUAL CODES:

PL MAIL USER CODES: (A) (B) (C) 

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ACTION CODES: *DISPOSITION *OUTGOING
*A-APPROPRIATE ACTION *A-ANSWERED *CORRESPONDENCE:
*C-COMMENT/RECOM *B-NON-SPEC-REFERRAL *TYPE RESP=INITIALS
*D-DRAFT RESPONSE *C-COMPLETED *OF SIGNER
*CODE = A
*F-FURNISH FACT SHEET *S-SUSPENDED *COMPLETED = DATE OF
*I-INFO COPY/NO ACT NEC* *OUTGOING
*R-DIRECT REPLY W/COPY |
*S-FOR-SIGNATURE |
*X-INTERIM REPLY |

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REFER QUESTIONS AND ROUTING UPDATES TO CENTRAL REFERENCE
(ROOM 75, OEOB) EXT-2590
KEEP THIS WORKSHEET ATTACHED TO THE ORIGINAL INCOMING LETTER AT ALL TIMES AND SEND COMPLETED RECORD TO RECORDS MANAGEMENT.
Mr. Ralph C. Thomas, III  
Executive Director  
National Association of Minority Contractors  
1333 F Street, N.W. Suite 500  
Washington, D.C. 20004

Dear Mr. Thomas:

Thank you for your letter to President Bush regarding opportunities for minority companies in the rebuilding of Kuwait.

The Minority Business Development Agency (MBDA), in conjunction with the Department's International Trade Administration (ITA) Gulf Reconstruction Center, has been working to ensure opportunities for minority business participation in the reconstruction of the Persian Gulf region. MBDA has established a Gulf Reconstruction Desk and a hot line (202-377-1962) to assist minorities in this effort.

We have contacted many major corporations offering MBDA's assistance in providing data on qualified minority vendors. We are encouraged by their favorable support to include minority business in contracting opportunities.

ITA and MBDA are working with the Government of Kuwait to develop a data base of potential vendors. The enclosed sample forms should be completed by your membership companies and returned to the addresses shown so that their names can be included. Also enclosed is a press release from the Kuwaiti Government confirming its intent to do business with minority companies. If membership companies need the enclosed forms, they should contact the Gulf Reconstruction Desk.

Finally, I would recommend that your membership companies contact the Minority Business Development Center (MBDC) in their area for overall guidance and support in an effort to expand their business domestically as well as internationally. A list of MBDCs is enclosed.

Sincerely,

Joe Lira
Joe Lira
Director

Enclosures
Control #C102403
MBDA/OPD/PUSD/RQuiros/mow/5/9/91 retyped 5/14/91
c: Dir, D/Dir, Spearman, Bhargava, Thomas, Quiros,
MBDA/SEC, ES, TC, BAS, GC, DFH, ITA, OBL, DKS, ADMIN, Subject
Chron
MARCH 20, 1991

TO: DEPARTMENT OF COMMERCe

ACTION REQUESTED:
DIRECT REPLY, FURNISH INFO COPY

DESCRIPTION OF INCOMING:

ID: 217612

MEDIA: LETTER, DATED FEBRUARY 28, 1991

TO: PRESIDENT BUSH

FROM: MR. RALPH C. THOMAS III
EXECUTIVE DIRECTOR
NATIONAL ASSOCIATION OF MINORITY CONTRACTORS
SUITE 500
1333 F STREET, N.W.
WASHINGTON DC 20004

SUBJECT: REQUESTS THAT MINORITY CONTRACTORS BE PART OF THE REBUILDING OF KUWAIT AT THE END OF THE HOSTILITIES

PROMPT ACTION IS ESSENTIAL -- IF REQUIRED ACTION HAS NOT BEEN TAKEN WITHIN 9 WORKING DAYS OF RECEIPT, PLEASE TELEPHONE THE UNDERSIGNED AT 456-7486.

RETURN CORRESPONDENCE, WORKSHEET AND COPY OF RESPONSE (OR DRAFT) TO:
AGENCY LIAISON, ROOM 91, THE WHITE HOUSE, 20500

SALLY KELLEY
DIRECTOR OF AGENCY LIAISON
PRESIDENTIAL CORRESPONDENCE
February 28, 1991

The Honorable George Bush  
President of the United States  
The White House  
Washington, DC 20500

Dear Mr. President:

The National Association of Minority Contractors has strongly endorsed and supported your decision to protect Saudi Arabia and liberate Kuwait to bring peace and stability to this part of the world. We could not be more pleased with the conduct of diplomacy and management of the war effort. Hopefully, hostilities will end within a matter of hours and the legitimate Government of Kuwait will be returned to power.

The end of the conflict will bring with it the need to rebuild and refurbish Kuwait. Minority contractors want to be a part of that process. To the extent minority men and women contributed to our military success, minority contractors want to participate in the rebuilding of this devastated country. NAMC has over 4,000 active members who represent a wide spectrum of engineers, architects, construction firms, earth movers, specialty contractors, etc. Additionally, we serve as the focal point for the Nation's 100,000 (plus) non-affiliated minority contractors. We have chapters in 45 states, the District of Columbia and Puerto Rico.

It is our understanding that the U.S. Corps of Engineers will be spearheading much of the early construction work. Mr. President, we solicit your support with the Corps officials to allocate a "fair share" of the construction work to minority contractors. Unfortunately, we feel without your intervention, minority contractors will fare poorly in this undertaking.
This organization stands ready to assist in any organized efforts to locate and recruit qualified and experienced firms to participate in this undertaking. We soon will be contacting the Kuwaiti Ambassador and the Corps of Engineers expressing our desire to participate. We hope we can count on your assistance and support, Mr. President.

Sincerely,

[Signature]

Ralph C. Thomas, III
Executive Director

cc: Lt. General Henry J. Hatch
Commander, U.S. Army Corps of Engineers/Chief of Engineers