DATE RECEIVED: MARCH 18, 1991

NAME OF CORRESPONDENT: MR. H. ANDREW CONNOLLY

SUBJECT: OFFER OF ASSISTANCE IN THE RESTORATION OF KUWAIT AND OTHER DAMAGED AREAS IN THE MIDDLE EAST

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<th>ROUTE TO:</th>
<th>ACTION</th>
<th>DISPOSITION</th>
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<td>OFFICE/AGENCY</td>
<td>ACT CODE</td>
<td>DATE YY/MM/DD</td>
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<td>JOHN SUNUNU</td>
<td>REFERRAL NOTE:</td>
<td>ORG 91/03/18</td>
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<td>9980C</td>
<td>REFERRAL NOTE:</td>
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COMMENTS: 

ADDITIONAL CORRESPONDENTS: MEDIA:L INDIVIDUAL CODES: ___ ___ ___

CS MAIL USER CODES: (A) ________ (B) ________ (C) ________

*ACTION CODES: *DISPOSITION *OUTGOING *
* * *CORRESPONDENCE: *
*A-APPROPRIATE ACTION *A-ANSWERED *TYPE RESP=INITIALS *
*C-COMMENT/RECOM *B-NON-SPEC-REFERRAL *OF SIGNER *
*D-DRAFT RESPONSE *C-COMPLETED *CODE = A *
*F-FURNISH FACT SHEET *S-SUSPENDED *COMPLETED = DATE OF *
*I-INFO COPY/NO ACT NEC* *
*R-DIRECT REPLY W/COPY * *
*S-FOR-SIGNATURE * *
*X-INTERIM REPLY * *

REFER QUESTIONS AND ROUTING UPDATES TO CENTRAL REFERENCE (ROOM 75, OEOB) EXT-2590
KEEP THIS WORKSHEET ATTACHED TO THE ORIGINAL INCOMING LETTER AT ALL TIMES AND SEND COMPLETED RECORD TO RECORDS MANAGEMENT.
April 29, 1991

Mr. H. Andrew Connolly
President
Rivco-Riverside Millwork Co., Inc.
P.O. Box 8800
77 Merrimack St.
Penacook, NH 03303

Dear Mr. Connolly:

Thank you for your letter to Mr. Sununu regarding the rebuilding of Kuwait.

Major reconstruction is expected to begin in 60 to 90 days. I have enclosed a set of our materials on the Kuwaiti reconstruction program to assist you in planning your marketing efforts.

If you have any questions, we may be reached at (202) 377-3752.

Sincerely,

Karl S. Reiner
Director
Gulf Reconstruction Center

cc: official ITA SEC EXECSEC REINER
TO: DEPARTMENT OF COMMERCE

ACTION REQUESTED:
DIRECT REPLY, FURNISH INFO COPY

DESCRIPTION OF INCOMING:

ID: 221548

MEDIA: LETTER, DATED MARCH 11, 1991

TO: JOHN SUNUNU

FROM: MR. H. ANDREW CONNOLLY
PRESIDENT
RIVCO
POST OFFICE BOX 8800
PENACOOK NH 03303

SUBJECT: OFFER OF ASSISTANCE IN THE RESTORATION OF KUWAIT AND OTHER DAMAGED AREAS IN THE MIDDLE EAST

PROMPT ACTION IS ESSENTIAL -- IF REQUIRED ACTION HAS NOT BEEN TAKEN WITHIN 9 WORKING DAYS OF RECEIPT, PLEASE TELEPHONE THE UNDERSIGNED AT 456-7486.

RETURN CORRESPONDENCE, WORKSHEET AND COPY OF RESPONSE (OR DRAFT) TO:
AGENCY LIAISON, ROOM 91, THE WHITE HOUSE, 20500

SALLY KELLEY
DIRECTOR OF AGENCY LIAISON
PRESIDENTIAL CORRESPONDENCE
March 11, 1991

Hon. John Sununu  
Chief of Staff  
The White House  
1600 Pennsylvania Ave.  
Washington, D.C. 20500

Dear Sir:

We feel we can be of great help in the reconstruction of Kuwait and other damaged areas in the Middle East.

As you may remember from your New Hampshire gubernatorial days, we are a manufacturer and supplier of quality millwork--WINDOWS, DOORS (exterior & interior), and finish items including kitchen CABINETRY and counter tops--to the construction industry. While our primary function would be to supply doors, windows, and cabinetry for the rebuilding phase, we may also be able to assist in the DAMAGE ASSESSMENT via our representatives and employees who are skilled in the construction of residential property.

The two significant factors may differentiate us from other interested suppliers:

(1) We have EXCESS CAPACITY because we are a MANUFACTURER located in New Hampshire serving the New England market which has been most significantly impacted by the current building recession. We do build to UNIQUE SPECIFICATIONS AS REQUIRED.

(2) We are located in New England within easy reach of Eastern ports for ready shipment to the Middle Eastern area.

The enclosed piece of literature (which we sent out last year to prospective customers) will give some indications of our product line capabilities. On previous occasions, we have done large and small scale projects for government agencies and private industry in Europe, Africa, and the Middle East.

Since we are making every effort to keep our New Hampshire (and New England) personnel employed during this most difficult time, we would greatly appreciate any help or guidance you could give us.

Sincerely,

H. Andrew Connolly  
President