

THE WHITE HOUSE
CORRESPONDENCE TRACKING WORKSHEET

TA003

INCOMING

DATE RECEIVED: MARCH 03, 1989

NAME OF CORRESPONDENT: MR. HENRY A. WARNER

SUBJECT: WRITES OF AGREEMENTS TO EXPORT EXCALIBUR
AUTOMOBILES TO EUROPE, JAPAN, TAIWAN AND TO
THAILAND

ROUTE TO: OFFICE/AGENCY (STAFF NAME)	ACTION		DISPOSITION	
	ACT CODE	DATE YY/MM/DD	TYPE RESP	C COMPLETED D YY/MM/DD
JEFF VOGT	ORG	89/03/03		C 89/03/26 TR
REFERRAL NOTE: <i>99 USTR</i>	A	89/04/04	TR	A 89/04/14 <i>MS</i>
REFERRAL NOTE:		/ /		/ /
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COMMENTS: _____

ADDITIONAL CORRESPONDENTS: MEDIA:L INDIVIDUAL CODES: _____

PL MAIL USER CODES: (A) _____ (B) _____ (C) _____

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| *ACTION CODES: | *DISPOSITION | *OUTGOING | * |
| * | * | *CORRESPONDENCE: | * |
| *A-APPROPRIATE ACTION | *A-ANSWERED | *TYPE RESP=INITIALS | * |
| *C-COMMENT/RECOM | *B-NON-SPEC-REFERRAL | * OF SIGNER | * |
| *D-DRAFT RESPONSE | *C-COMPLETED | * CODE = A | * |
| *F-FURNISH FACT SHEET | *S-SUSPENDED | *COMPLETED = DATE OF | * |
| *I-INFO COPY/NO ACT NEC* | | * OUTGOING | * |
| *R-DIRECT REPLY W/COPY | * | | * |
| *S-FOR-SIGNATURE | * | | * |
| *X-INTERIM REPLY | * | | * |
- *****

REFER QUESTIONS AND ROUTING UPDATES TO CENTRAL REFERENCE
(ROOM 75, OEOB) EXT-2590
KEEP THIS WORKSHEET ATTACHED TO THE ORIGINAL INCOMING
LETTER AT ALL TIMES AND SEND COMPLETED RECORD TO RECORDS
MANAGEMENT.



13486

EXCALIBUR AUTOMOBILE CORPORATION

February 22, 1989

J. Vost

The President
The White House
Washington, D. C. 20013

Dear Mr. President:

As a small American company, Excalibur Automobile Corporation does not presume economic significance. However, recent successes in the export of our automobiles may be of interest.

Although a small company, Excalibur Automobile Corporation enjoys an international reputation for excellence and quality. Within the last few months, Excalibur has begun exporting its products aggressively both to Europe and the Far East. Specifically, Excalibur has just completed agreements with Japanese trading companies for exportation of our products to Japan and Taiwan. Exportation to Thailand is expected shortly.

It is our firm belief that our recent success as an exporter of domestically produced automobiles, especially to Japan, is a direct result of the federal government's efforts in this regard.

If I or Excalibur Automobile Corporation can assist your efforts concerning international trade, even as a positive example of what is possible for a small American company under your administration, we would be pleased to be of assistance.

We extend our heartfelt congratulations on your election and wish you every continued success.

Respectfully,

EXCALIBUR AUTOMOBILE CORPORATION

Henry A. Warner
President

HAW/nd

APR 27 1989

Mr. Henry A. Warner
President
Excalibur Automobile Corporation
1735 South 106th Street
Milwaukee, Wisconsin 53214

Dear Mr. Warner:

President Bush has requested that I thank you for your kind letter to him of February 22 in which you extended your congratulations on his election.

In your letter, you also wrote of recent successful efforts by your company to export autos, both to Europe and the Far East. Thank you for your offer of assistance with respect to our efforts concerning international trade. I believe that more small and medium size companies must follow your example and become more aggressive in exporting. This is fundamental to the U.S. significantly improving its international trade situation.

Sincerely,

Joshua B. Bolten
Acting

JBB:sjf

J. Bolten:S. Falken:#9095014:4/13/89